

# NAFAA 2017 Fall Conference Presentation

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# Our Experience

30+ years of experience working with students and schools

More than **2,000,000** students assisted

Supported over 5,500 schools

Annually, Inceptia helps over **220,000** students borrow wisely, resolve their delinquency issues and work towards successful student loan repayment.



# Verification Gateway

Inceptia is making the verification process easier, faster and more accurate than ever for students and financial aid departments through a fully automated, seamless verification solution.

#### Two Options. Maximum Flexibility.

- Full Service
- SaaS



# Financial Aid Management Product Line

#### Professional Judgment (PJ) Advisor

 Streamlines the process of collecting information schools need to evaluate financial aid appeals

#### Satisfactory Academic Progress (SAP) Advisor

 Provides students, faculty and financial aid staff with tools to manage the SAP appeal process and academic plans online



# Grace Counseling Outreach

Educate borrowers about repayment obligations and all options available to them as they prepare to repay their loans.





#### **Default Prevention Outreach**

Resolved borrowers are provided free access to Inceptia's online financial education courses: Foundations of Money and Credit & Protecting Money.

### FINANCIAL AVENUE

POWERED BY INCEPTIA

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#### **Financial Avenue**

Teach money management fundamentals online through engaging, interactive content.





# Cohort Repayment Analysis

The first step in impacting your Cohort Default Rate is to **analyze** school-generated data on borrowers in repayment.



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# Loan Summary

- Secure online access to loan summary information through Student Loan Knowledge HQ
  - Original loan amounts
  - Interest earned
  - Lender contact information for each loan
  - Aggregated borrowing limit
  - Estimated monthly payments

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# **Data Security**

# Data Security is the Highest Priority

- FISMA ready
- Tech Lock Certified
- Forensic audit trail
- Authentication process
- Administrator credentials required for system access





#### Contact Us



www.inceptia.org

**Thank You!** 

**Nick Martinez Strategic Business Director**